Case Study

Issue: Customer and product profitability

Industry: Fast moving consumer goods

Challenge: Severe competitor pressure allied with continual

ongoing unprofitable operations

Approach: Redesigned standard costing system and a

implemented customer profitability model

Outcomes: ✓ Identified unprofitable customer groups and

channels

✓ Strategic realignment of the business

✓ Substantial increase in ongoing profitability

To learn more about how you can leverage from Moorestone knowledge and experience to address your financial/accounting issues contact - John Corrigan (Managing director) at icorrigan@moorestone.com.au

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